





Unit surveyed Identifier: Enterprise's name:	Survey or information and communication technologies in business (Rusiness ICT)
Contact details of the person responding to the survey: Name:	ase contact us:
If you are not that person, please fill in your details: Name: First name: Position: Phone number: Thi Reg exception:	ail contact us. ail contact us. ail contact enquete-the-entreprises@insee.fr one number: 09-69-32-97-47 rvey code: 164 s questionnaire addresses you as a al unit (all establishments included), cluding any other entity (group or her enterprise).
Comments and remarks:	
Please return this questionnaire by: 31/01/2022, at the	e latest, to the following address:
In view of the favourable opinion of the National Council for Information, this survey, which is recognised as being of general ir and of statistical quality, is mandatory. Visa n°2022A005I Minister of Economy and Finance, valid for the year 2022. Under the terms of Article 6 of Act No. 51-711 of 7 June 1951 as aron the obligation, coordination and secrecy of statistics, the inforprovided in response to this questionnaire may under no circumstrused for tax audit or economic repression purposes. Confidential questionnaire for the National Institute of Stateconomic Studies. Act No. 78-17 of 6 January 1978, as ar information technology, files and freedoms, applies to the respons to this survey by individual companies. It guarantees them a right and rectification for the data concerning them. This right may be exit the National Institute of Statistics and Economic Studies.	nterest EC from the mended INSEE OCCITANIE – PEE mation 36 RUE DES 36 PONTS BP 94217 tistics an \$1054 TOULOUSE CEDEX 4 mended, of RANCE es made of access

I: Background information

■1. According to our information, your enterprise is independent / part of a group. Can you confirm?

Your enterprise is independent if it does not own another enterprise or is not owned by another enterprise.

Yes

No



If you are an independant legal unit, go to question 4 of this module.

⇒2. The scope of a group is defined by the legal units that make it up. The expected scope of this survey thus corresponds to all legal units that are more than 50% controlled, directly or indirectly, by the head of the group and located in France

The most important ones, in terms of turnover, are listed below (SIREN). Please indicate, for each of them, if it belongs to your group (France perimeter) and if it will be included in the scope of your answers to this survey.

For answers concerning more than one legal unit, please refer to the completion instructions in the explanatory note.

SIREN	Company name	Belongs to your group (France perimeter)	Included in the scope of your answers
		W. rames benightered	your answers
	(~	Yes No	Yes No
		Yes No	Yes No
		\ Yes\ No	Yes No
		Yes No	Yes No
		Yes No	Yes No
		Yes No	Yes No
		Yes No	Yes No
		Yes No	Yes No
		Yes No	Yes No
		Yes No	Yes No

S. Please list the other most important legal units, in terms of turnover, of your group (France perimeter) and not indicated above:

SIBEN	Company name

→4. The latest total turnover* excluding VAT of your enterprise/group in our possession follows (in thousands of euros):	n is as
Yes	
No	\ \
If YES, go to question 6 of this module	
⇒5. Please indicate the amount of the total turnover of your enterprise/group excludin 2021 (in thousands of euros).	g taxes in
,_ k€	
➡6. The last average annual number* of persons of your enterprise/group in our posse follows: Was the workforce of your enterprise/group at the same level in 2021? This number includes employed persons (including seasonal workers, excluding temporary workers as self-employed persons who work for the enterprise (e.g. managers, owners, co-owners, family wooutworkers whose income is a function of the turnover of the enterprise). (at plus or minus 10%)), as well
Yes	
No If YES, go to question 8 of this module	
→ 7. Please indicate the average annual number of persons of your enterprise/group in This number includes employed persons (including seasonal workers, excluding temporary workers as self-employed persons who work for the enterprise (e.g. managers, owners, co-owners, family woutworkers whose income is a function of the turnever of the enterprise).), as well
→8. Nease indicate the website adress of your enterprise/group:	

II : Access and use of the internet

ii. Access and ase of the internet
■1. How many persons have access to the internet for business purposes (fixed line or mobile connection)? This number includes employed persons (including seasonal workers, excluding temporary workers), as well
as self-employed persons who work for the enterprise (e.g. managers, owners, co-owners, family workers, outworkers whose income is a function of the turnover of the enterprise).
If you can provide this value, go to question 3 of this module.
⇒2. If you can't provide this value, please indicate the corresponding percentage of the total number of persons of your enterprise/group: Refer to the number indicated in questions I.6 or I.7 of the background information.
%
Use of a fixed line connection to the internet for business purposes
■3. Does your enterprise/group use any type of fixed line connection to the internet* (e.g. ADSL, SDSL, VDSL, fiber optics technology (FTTP), cable technology, Wimax, etc.)?
Yes
No
If NO, go to question 5 of this module.
■4. What is the maximum contracted download speed* of the fastest fixed line internet connection of your enterprise/group? (tick only one)
Less than 30 Mbit/s
At least 30 but less than 100 Mbit/s
At Jeast 100 but Jess than 500 Mbit/s
At least 500 but less than 1 Gbit/s
At least 1 Gbit/s
Meetings via the internet
⇒5. Does your enterprise/group conduct remote meetings (via e.g. Skype, Zoom, MS Teams, WebEx etc.)?
Yes
No
If NO, go to question 8 of this module.

⇒6. Does your enterprise/group have any ICT security guidelines for conducting remote meetings via the internet (e.g. password requirement, end-to-end encryption)?
Yes
No
⇒7. Does your enterprise/group have guidelines to favour remote meetings via internet instead of business travelling?
Yes
No No
Remote access
⇒8. Do any of the persons of your enterprise/group have remote access to the following:
E-mail system of the enterprise/group?
documents of the enterprise/group (e.g. files, spreadsheets, presentations, despress, No photos)?
business applications or software of the enterprise/group (e.g. access to Yes No accounting, sales, orders, CRM*)? Please exclude applications used for internal communication, e.g. Skype, Teams, Yammer
If NO to all items, go to next module.
If none of the persons of your enterprise/group have remote access to E-mail system, go to question 11 of this module.
→ 9. How many persons have remote access to the e-mail system of the enterprise? This number includes employed persons (including seasonal workers, excluding temporary workers), as well as self-employed persons who work for the enterprise (e.g. managers, owners, co-owners, family workers, outworkers whose income is a function of the turnover of the enterprise).
If you can provide this value, go to question 11 of this module
⇒ 10. If you can't provide this value, please indicate an estimate percentage of all persons of your enterprise/group who have remote access to the e-mail system of the enterprise Refer to the amount indicated in questions I.6 or I.7 of the background information.
%
If none of the persons of your enterprise/group have remote access to the documents of the enterprise/group, go to question 13 of this module.

⇒11. How many persons have remote access to the documents, business applications or software of the enterprise (e.g. files, spreadsheets, presentations, charts, photos, access to accounting, sales, orders, CRM)?

This number includes employed persons (including seasonal workers, excluding temporary workers), as well as self-employed persons who work for the enterprise (e.g. managers, owners, co-owners, family workers, outworkers whose income is a function of the turnover of the enterprise).



If you can provide this value, go to question 13 of this module

■12. If you can't provide this value, please indicate the percentage of all persons of your enterprise/group who have remote access to the documents, business applications or software of the enterprise

Refer to the amount indicated in questions I.6 or I.7 of the background information.

_ _ _ %

⇒13. Does your enterprise/group have any ICT security guidelines for remote access? E.g. requirement to conduct password–secured remote meetings, prohibition of using of public Wi-Fi for work, use of VPN, requirements concerning privacy of data.

Yes

No

III: E-Commerce

E-commerce is the sale or purchase of goods or services conducted over computer networks by methods specifically designed for the purpose of receiving or placing of orders.

The payment and the delivery of the goods or services do not have to be conducted online.

E-commerce transactions exclude orders made by telephone, fax or manually typed emails.

In the following questions please report separately for web sales and EDI-type sales (Electronic Data Interchange).

Web sales

Web sales covers orders and reservations made by your customers via:

- your enterprise's websites or mobile apps, including extranets;
- e-commerce marketplace* websites or apps (used by several enterprises for trading goods or services) on which you are present.

Orders written in e-mail are not counted as web sales.

■1. During 2021, did your enterprise/group have web sales of goods or services via: (excluding manually entered messages)

your websites or apps (including those of the group and extranets)?

Yes No

E-commerce marketplace websites or apps used by several enterprises for trading No goods or services (e.g. Alibaba, Amazon, Amazon Business, App Store, Booking, Cdiscount, eBay, Fnac, Mercato, Rakuten, RueduCommerce, etc.)?



If NO to both, go to question 11 of this module.

⇒2. In 2021, what was the consolidated amount* of your web sales? (web sales made by units located in France, including business volume on marketplaces, excluding taxes, in
thousands of euros)
,_ k€
If you can provide this value, go to question 4 of this module.
a year care provide and caree, go to queen a care and any
⇒3. If you can't provide this value, please indicate an estimate of the percentage of total turnover* your enterprise/group excluding taxes (indicated in questions I.4 or 1.5 of the background information)
, %
If you only made web sales on your own website or application, go to question 6 of this module.
If you only made web sales on marketplaces, go to question 5 of this module.
■4. In 2021, what was the breakdown percentage of the consolidated amount of web sales: Refer to the amount or percentage of web sales indicated in questions III.2 or NI.3. (total must equal 100%)
Rerceptage breakdown of the value of web sales realized
via your websites or apps (including extranets)?
via e-commerce marketplace websites or apps used by several, % enterprises for trading goods or services? (e.g. Alibaba, Amazon, Amazon Business, App Store, Booking, Cdiscount, eBay, Fnac, Mercato, Rakuten, RueduCommerce, etc.)?
If you didn't wake sales on marketplaces, go to question 6 of this module.
→5. What is the average rate of commissions charged by these marketplaces? (tick only one)
Less than 5%
At least 5% but less than 9%
At least 9% but less than 12%
At least 12% but less than 15%

At least 20%

■6. In 2021, what was the breakdown of your consolidated web sales by customer type? Refer to the amount or percentage of web sales indicated in questions III.2 or III.3. (total must equal 100%)

	Percentage breakdown of the value of web sales realized
Sales to private consumers (B2C)	
Sales to other enterprises (B2B) and sales to public sector	(B2G) , %

→7. During 2021, did your enterprise/group have web sales to costomers located in the following geographic areas:

No

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No

'es

France?

other countries of the UE?

non-UE countries?



If NO to at least 2 items, go question 9 of this module

■8. In 2021, what was the breakdown of your consolidated web sales by type of customer? Refer to the amount or percentage of web sales indicated in questions III.2 or III.3. (total must equal 100%)

	Percentage breakdown of the value of web sales realized
France	, _ %
other countries of the UE	, _ %
non-UE countries	, _ %

■ 9. Does your enterprise/group outsource all web sales management activities (IT or technical management of the website, commercial and communication activities, logistics)?

Yes

No

If YES, go to question 11 of this module.

→10. How many persons in 2021 are assigned to manage web sales for the non-outsourced part of your business?

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ED	I-LV	υe	Sa	ıes

Training for ICT specialists

Training for other persons employed

EDI-type sales
EDI-type sales cover orders placed by your customers via EDI-type messages (Electronic Data interchange) meaning in an agreed or standard format suitable for automated processing, including orders transmitted via EDI-service provider, automatic system generated demand driven orders and orders received directly into your ERP system* (Enterprise Resource Planning).
⇒11. During 2021, did your enterprise/group have EDI-type sales of goods or services?
Yes
No
If NO, go to next module.
⇒12. In 2021, what was the consolidated amount* of your ENI sales? (EDI sales made by units located in France, excluding taxes, in thousands of euros)
,_k€
If you can provide this value, go to next module.
⇒13. If you can't provide this value, please indicate an estimate of the percentage of total turn of your enterprise/group excluding taxes (indicated in questions I.4 and I.5 of the background information)
'-%
IV : ICT specialists and skills
■1 Does your enterprise/group employ ICT specialists? ICT specialists are persons employed for whom ICT is the main job. For example, to develop, operate or maintain ICT systems or applications.
Yes
⇒2. Did your enterprise group provide any type of training to develop ICT related skills of the persons employed, during 2021?

Yes

Yes

No

No

⇒3. Did your enterprise/group recruit or try to recruit ICT specialists during 2021?	>
Yes	^
No	
If NO, go to question 6 of this module.	
⇒4. During 2021, did your enterprise/group have vacancies for ICT specialists that fill?	twere difficult to
Yes	
No	
If NO, go to question 6 of this module.	/ /
⇒5. Did your enterprise/group have any of the following difficulties to recruit ICT 2021?	specialists during
Lack of applications	No
Applicants' lack of relevant ICT related qualifications from education and/or treining	ngNo
Applicants' lack of relevant work experience Yes	No
Applicants' salary expectations too high Yes	No
⇒6. Who performed your enterprise/group's ICT functions in 2021?	
Own employees (including those employed in parent or affiliate enterprises) Yes	No
External suppliers Yes	No
_	

V: ICT Security

ICT security means measures, controls and procedures applied on enterprise's ICT systems to ensure integrity, authenticity, availability and confidentiality of enterprise's data and systems. →1. Does your enterprise/group apply any of the following ICT security measures on its ICT systems: authentication via strong password? No Yes (e.g. minimum length, use of numbers and special characters, changed periodically, etc.) authentication via biometric methods used to access the enterprise/group's x Νδ system? (e.g. authentication based on fingerprints, voice, face) authentication based on a combination of at least two authentication mechanisms? No (i.e. combination of e.g. user-defined password, one-time password (OTP), code generated via a security token or received via a smartphone, bidmetric method (e.g. based on fingerprints, voice, face)) encryption of data, documents or e-mail? No data backup to a separate location (including backup to the cloud) Yes Nο network access control (management/of user rights in enterprise/group's network)?No VPN? No (Virtual Private Network extends a private network across a public network to enable secure exchange of data over public network) ICT security monitoring system that allows to detect suspicious activity in the ACT systems and alerts the enterprise group about it, other than standalone anti-virus software? maintaining log files* that enable analysis after ICT security incidents? Yes Nο HGT_risk assessment, i.e. periodical assessment of probability and consequen**ces** of No ICT security incidents ICT security tests? Yes No te.g. performing penetration tests, testing security alert system, review of security measures, testing of backup systems)

⇒2. Does your enterprise/group make persons employed aware of their obl related issues in the following ways:	igation	s in ICT security	
voluntary training or internally available information (e.g. information on the intranet)?	≌Yes	No	
compulsory training courses or viewing compulsory material?	Yes	No \	
by contract (e.g. contract of employment)?	Yes \	No	
	<i>></i> `		
■3. Does your enterprise/group have document(s) on measures, practices security? (Documents on ICT security and confidentiality of data cover employee training in ICT measures, the evaluation of ICT security measures, plans for updating ICT security documents.	∕ use, l⁄2∕1	r security	
No			
If NO, go to question 5 of this module. 4. When were your enterprise group's document(s) on measures, practice security, defined or most recently reviewed? (Documents on ICT security and confidentiality of data cover employee training in ICT measures, the evaluation of ICT security measures, plans for updating ICT security documents.			
measures, the evaluation of ICT security measures, plans for updating ICT security documents, etc.) (tick only one) Within the last 12 months			
More than 12 months and up to 24 months ago			
More than 24 months ago			
⇒5. During 2021, did your enterprise/group experience any ICT related sec the following consequences:	urity in	cident leading to	
unavailability of ICT services due to hardware or software failures?	Yes	No	
unavailability of ICT services due to attack from outside, e.g. ransomware at denial of Service attacks*?	t re esks,	No	
destruction or corruption of data due to hardware or software failures?	Yes	No	
destruction or corruption of data due to infection of malicious software or unauthorised intrusion?	Yes	No	
disclosure of confidential data due to intrusion, pharming*, phishing attack* intentional actions by own employees?	Yes	No	
disclosure of confidential data due to unintentional actions by own employe	4 5es	No	



If you have not experienced an attack that caused the unavailability of ICT services, the destruction or corruption of your data, or the intentional disclosure of your confidential data (NO to items 2, 4, and 5), go to question 7 of this module.

^	
■6. If your enterprise/group has experienced an attack that caused the unavailability services, destruction or corruption of your data, or intentional disclosure of your confid have you:	of ICT ential data,
made a statement such as a "main courante" at a police station or gendarmatie?	
filed a complaint at a police station or gendarmerie?	
declared the incident to the French National Agency for Information Systems(es No Security (ANSSI)?	
reported the incident to other institutions or platforms? (e.g. Cnil, cybermalveillance.gouv.fr, internet-signalement.gouv.fr, phishing-initiative.fr)	
⇒7. Who carries out the ICT security related activities (e.g. security testing, ICT training resolving ICT security incidents) in your enterprise/group? (e.g. security tests, ICT security training, resolution of ICT security incidents – excluding upgrades of standard software*)	
Own employees (including those employed in parent of affiliate enterprises) Yes No	
External suppliers Yes No	
■8. Does your enterprise/group have insurance against ICT security incidents?	
Yes	

VI: Blockchain

A blockchain is a register, which has the particularity of being shared simultaneously between all its users: it is a decentralised technology. Indeed, all users own a copy of this register, and have the ability to enter data into it, according to specific rules set by a computer protocol secured by cryptography.

The blockchain contains the history of all exchanges made between its users since its creation. The recording of information and access to it are fast and secure.

It is historically linked to the development of cryptocurrencies (bitcoin), but its field of application is much wider (banking, insurance, logistics, energy, industry, health, agri-food, etc.).

Νδ

'es

⇒1. Does your enterprise/group use blockchain technologies to:

validate transactions securely, without intermediaries?
(e.g. financial transactions, transfers of movable or immovable assets)

ensure traceability of data or products?
(e.g. to certify the origin of food, identity documents or other official documents, or to fight against counterfeiting, through the authentication of luxury products, pharmaceuticals, or works of art)

automate procedures (smart contracts)?

(e.g. to automatically check the conditions for triggering an insurance policy to make automatic payment of royalties, to automatically compensate airline customers in the event of delays on their flights)

another use? Yes No

VII: Use of robotics

A robot is a machine which is programmed to move and perform certain tasks automatically.

⇒1. Does your enterprise/group use any of the following types of robots:

industrial robots (e.g. robotic welding, laser outting, spray painting, etc.)? Yes No An industrial robot is an automatically controlled, reprogrammable, multipurpose manipulator programmable in three or more axes, which may be either fixed in place or nobile for use. Most of industrial robots are based on a robotic arm and a series of links and joints with an end effector that carries out the task.

Do not include CNC-machines, 3D printers and devices that are fully controlled by an operator.

service robots (e.g. used for surveillance, cleaning, transportation, etc.)? Yes No A service robot has a degree of autonomy and can operate in complex and dynamic environments that may require interaction with persons, objects or other devices. They use wheels or legs to achieve mobility and are often used in inspection, transport or maintenance tasks.

Examples are: autonomous guided vehicles, inspection and maintenance robots, cleaning robots, etc.

Do not include software robots.



If NO to both, go to next module.

⇒2. Did the following reasons influenced the decision to use robots in your enterprise/group?			
High cost of labour	Yes	No	
Difficulties to recruit personnel	Yes	No \	
To enhance safety at work	Yes	No \	
To ensure high precision or standardized quality of processes and/or goods services produced	ared	No	
To expand the range of goods produced or services provided by the enterprise/group	Yes ^	No	
Tax or other government incentives	Yes /	No	
		/	
VIII : ICT and the environment			
■1. Does your enterprise/group apply any measures to affect the following	₹:		
amount of paper used for printing and copying?	Yes	No	
energy consumption of the ICT equipment?	Yes	No	
⇒2. Does your enterprise/group consider environmental impact of ICT services when selecting them (e.g. energy consumption, etc.)? Yes	ices, o	r ICT equipment	
No			
→3. Does your enterprise/group buy refurbished IT equipment?			
Yes			
Nto V			
4. What does your enterprise/group do with ICT equipment (e.g. compute phones) when it is no longer used?	ers, mo	nitors, mobile	
It is disposed of in electronic waste collection/recycling (including leaving it retailer to dispose of)	t p ethe	No	
It is kept in the enterprise/group (e.g. to be used as spare parts, fear of sen information being disclosed)	ısiytekse	No	
It is sold, returned to a leasing* enterprise, or donated	Yes	No	

